

# George W. Merelos

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## OBJECTIVE:

Position that will allow me to utilize my extensive technical, graphic, marketing, service, production print. color specialist, graphic, IT and computer application expertise.



## EXPERIENCE:

- IT & Network Technician- Mac & PC
- Technical Trainer Cross platform
- Computer and Bench Technician
- Field Service Technician Pre & Post sales support (Network install) on HP, Konica Minolta, KIP, Ricoh and Xerox "MFP" Copiers
- Proficient in Software programs- Adobe Creative Suite, Microsoft Office & Quark
- Professional Photographer
- Marketing & Customer service
- Solution sales support, implementation as well as trainer

### Privately Held Copier Dealer 2005 - Present

### *Production Print Systems Specialist*

Other job functions include: Color Print Specialist, Help-desk, Marketing, Trainer, Graphics, Field Service Technician & Pre/Post sales support. Leverage previous sales experience and expanded professional skills specializing in newly released print technologies, sales and marketing of these systems, as well as new business development. Support in acquisition of new customer accounts, and the site survey for equipment placements. Contributed in growth of placements of B to C and production printing systems with huge growth of dealership since 2005. Produced first international bid in the form of a PowerPoint presentation and was key support staff in boardroom presentation. BID WON! - 2006.

Service experience and knowledge with a wide variety of various systems and solutions software developed for Ricoh and Konica Minolta Business Solutions USA, Inc.

Fiery (EFI) & Controller Specialist - including NEW Konica Ic-601!



November, 2011 - Silver Seal of Excellence Award - Upon completion of Digital Press Ic-601 Color Controller Classroom, was recognized to be among the top Technical Training Students in the country by Konica Minolta Business Solutions

### Accurate Repro, Inc

### *Color Department Manager / Operator*

This was a VERY dynamic reprographic "print for pay" company during my time of employment. My efforts allowed the success in the transition from Stat Camera to Digital Scan and Wide Format Plotters. Introduced new technologies, allowing company to move forward with state-of-the-art technologies. Perfected the process, trained staff, and integrated Onyx rip and Adobe software for turn key operations. Introduced "Icc profiling tools" (X-Rite Pulse, Eye-One Spectrophotometer, Onyx 6.0 Rip, Enfocuss Pitstop Pro, Pre-flighting systems, impose / compose, etc., improved operations, in turn, saved time and money by 75%. This was accomplished by training staff in using new more efficient tools and building the confidence of customers to the ability to deliver quality products under my direction. Customer service, file pre-flighting, design & digital printing sales expertise demonstrated, developed and utilized in this position. Worked with Kip, HP, Vidar / Contax, Océ systems and Repro Desk print production software as well.

### College of Du Page

(20 years) *Continuing Education Instructor - Computer Applications & Photography*

### CompUSA Training Centers

*Account Executive and Application Software Trainer*

## EDUCATION:

ASSOCIATE OF APPLIED SCIENCE DEGREE

College of Lake County, Grayslake, IL.....Electronic Technology

ASSOCIATE OF APPLIED SCIENCE DEGREE

College of Du Page, Glen Ellyn, IL.....Photography Technology

WINDOWS 2000 NETWORK ADMINISTRATION

College of Du Page, Glen Ellyn, IL.....Certificate Program Vocational Education

CompTIA (Verification No. 923DTT1581 Candidate # 0A06C9 - 1996)..... A+ CERTIFIED

Certificate College of Du Page .....Vocational Education Program -NET+