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CAREERS IN REAL ESTATE



The resources listed below are available in the **COLLEGE & CAREER INFORMATION CENTER (CCIC)**, an area at the top of the stairs, upper level of the library. Some titles check out, others are for use in-library only and are so indicated. Below is only a sample of the many resources available. By browsing the shelves in the call number area indicated below, you are sure to find even more helpful books and videos! Don't forget to use the career databases and internet sites linked through Jobs/Careers/Colleges from the Library's Home Page at <http://www.cod.edu/library/services/jobscollege.htm> for more information about careers and jobs in real estate.

CAREER GUIDES

30 Days to Success in Real Estate: Fast Track Your Career in Real Estate
CCIC HD 1375 .S268 2005 (Check-out copy)

Career Opportunities in Real Estate
CCIC HD 1375 .F58 2009b (Check-out copy)

Careers in Focus: Real Estate
CCIC HD 1375 .C3545 2006 (Check-out copy)

Careers in Real Estate (VGM)
CCIC HD 1375 .R67 2003 (Check-out and Room Use Only copies)

Careers in Real Estate (WetFeet)
CCIC HD 1375 .C37 2007 (Check-out and Room Use Only copies)

Everything Guide to Being a Real Estate Agent
CCIC HD 278 .M47 2006 (Check-out copy)

Hottest E-Careers in Real Estate
CCIC HD 1375 .E867 2000 (Check-out copy)

How to Make \$100,000+ Your First Year as a Real Estate Agent
CCIC HD 1375 .D326 2007 (Check-out copy)

Inside Track to Careers in Real Estate
CCIC HD 1375 .R598 2006 (Check-out copy)

Opportunities in Property Management Careers
CCIC HD 1394 .E93 2008 (Check-out and Room Use Only copies)

Opportunities in Real Estate Careers
CCIC HD 1382 .E9 2002 (Check-out and Room Use Only copies)

So You Want to Be a Mortgage Broker
CCIC HG 2040.5 .U5 K36 2005 (Check-out copy)

Start Your Real Estate Career
CCIC HD 1375 .M 484 2006 (Check-out copy)

Vault Career Guide to the Real Estate

Industry

CCIC HD 255 .S225 2003 (Check-out copy)

Your First Year in Real Estate: Making the Transition from Total Novice to Successful Professional

CCIC HD 1375 .X45 2001 (Check-out copy)

Your Successful Career as a Mortgage Broker

CCIC HG 2040.5 .U5 R435 2007 (Check-out copy)

Your Successful Real Estate Career

CCIC HD 1375 .E33 2007 (Check-out copy)

CERTIFICATION EXAMS

Use the database **Learning Express Library** for practice exams for Real Estate Broker and Salesperson. Go to:

www.cod.edu/library. Choose Databases; Databases by Title; Learning Express Library; Jobs & Careers

Barron's How to Prepare for the Real Estate Examination: Salesperson, Broker, Appraiser

CCIC KF 2042 .R4 B377 2005 (Check-out copy)

Guide to Passing the AMP Real Estate Exam

CCIC HD 278 .S85 2006 (Check-out copy)

Illinois Real Estate: Principles and Practices

CCIC HD 266 .I3 P35 2002 (Check-out copy)

Master the Real Estate License Exams

CCIC HD 1381.5 .U5 M378 2005 (Check-out copy)

Questions and Answers to Help You Pass the Real Estate Exam

CCIC HD 1375 .R44 (Check-out copies)

Real Estate Exam Prep. Illinois

CCIC HD 278 .R424 2005 (Check-out copy)

Real Estate Sales Exam

CCIC HD 278 .R4ee 2007 (Check-out copy)

Real Estate License Exams for Dummies

CCIC HD 278 .Y64 2005 (Check-out copy)

Real Estate Sales Exam

CCIC HD 278 .R433 2004 (Check-out copy)

CAREER GUIDES: Sales

Careers in Sales (Wetfeet)

HF5438.25 .C373 2006 (Check-out copy)

Sales Careers: the Ultimate Guide to getting a High-Paying Sales Job

CCIC HF 5438.25 .N49 2003 (Check-out copy)

Your Successful Sales Career

CCIC HF 5438.25 .A95 2004 (Check-out and Room Use Only copies)

RESUMES

Real Resumes for Real Estate & Property Management Jobs

CCIC HD 1375 .M456 2006 (Check-out copy)

Sales and Marketing Resumes for \$100,000 Careers

CCIC HF 5415.35 .K877 2005 (Check-out copy)

Wow! Resumes for Sales & Marketing Careers

CCIC HF 5415.35 .C635 1998 (Check-out and Room Use Only copies)

ALSO PAMPHLETS AND CLIPPINGS:

Blue Notebooks Labeled: Business v. 8
Career Monographs: #74 Property and Real Estate Management; #216 Real Estate Business; #424 Real Estate Appraiser; #437 Real Estate Sales