

Management Degree

Degree: Associate in Applied Science
Total Required Credits for Degree: 64
Program Requirements: 34
Program Electives: 18
General Education Credits: 12*
Code: 3202

About the Program

The Management program prepares students for management and supervisory careers in business and industry. Graduates may enter lower- to middle-management positions directly from college or may elect to establish their own businesses. Employment opportunities include positions as production managers or supervisors.

Program web site: www.cod.edu/dept/business

Program Note

Students who earn an Associate in Applied Science degree in this occupational program may enter some baccalaureate-granting schools as a junior. If, however, the student's background and preparation are deficient, it may take longer than two years to meet the baccalaureate requirements.

Suggested First Semester Courses

Busin 1100	Introduction to Business	3
CIS 1150	Introduction to Computer Information Systems	3
Engli 1101	English Composition I	3
Psych 1100	General Psychology	3
Spec 1100	Fundamentals of Speech Communication ...	3

Program Requirements

Busin 1100	Introduction to Business	3
Accou 1140	Financial Accounting	4
Manag 2210	Principles of Management.....	3
Manag 2220	Organizational Behavior.....	3
Manag 2240	Human Resource Management	3
CIS 1150	Introduction to Computer Information Systems	3
CIS 1221	Introduction to Spreadsheets	3
Marke 2210	Principles of Marketing.....	3
Buslw 2211	Business Law I	3
Philo 1114	Business Ethics	3
Econo 2201	Macroeconomics and the Global Economy ..	3
OR		
Psych 1100	General Psychology	3
Total.....		34

Program Electives

Select 18 credits from the courses listed below:

Busin 1120	Fundamentals of Personal Investing.....	3
Busin 1161	Entrepreneurship	3
Busin 2200	Business Budgeting.....	3
Busin 2210	Principles of Finance.....	3
Busin 2255	International Business.....	3
Busin 2260	International Finance	3
Manag 1100	Supervision.....	3
Manag 1161	Small Business Management	3
Manag 1820	Selected Topics in Management	3
Manag 2170	Project Management.....	3
Manag 2215	Leadership	3
Manag 2230	Purchasing.....	3
Manag 2250	Operation/Production Management	3
Manag 2260	International Management.....	3

*General Education Requirements

Each candidate for an Associate in Applied Science (A.A.S.) degree shall satisfactorily complete a minimum of 18 credits in General Education. For the Management degree, some General Education courses are already listed under program requirements. Therefore, students need 12 General Education credits besides those listed under program requirements.

Use the *Student Planning Worksheet* or consult a list of General Education categories and courses for the A.A.S. degree to decide what needs to be taken. Links can be found on the Management online program guide (www.cod.edu, click on "Academics" and choose this program from the drop-down menu).

Under the specified General Education headings below, the following courses are recommended for the Management degree:

Communications: 6 credits required

Recommended courses: English 1101, Speech 1100

Physical/Life Sciences: 3 to 5 credits required

Required course: Select at least one course with a lab component.

Mathematics: 3 to 5 credits required

Recommended course: Mathematics 1100

Humanities and Fine Arts: 3 credits required

Required course: Philosophy 1114 (already listed under Program Requirements)

Social and Behavioral Sciences: 3 credits required

Required course: Economics 2201 OR Psychology 1100 (already listed under Program Requirements)

(continued on next page)

Management

Degree

(continued from page 1)

Additional A.A.S. Degree Requirements

A minimum of 2 credits must be completed from the list of courses in the Global/Multicultural Studies or Contemporary Life Skills category.

Required course: Computer Information Systems 1150
(already listed under Program Requirements)

Advisers

If you are considering this program as an area of study, consult with a faculty adviser in this field.

	Phone
Michael Drafke, coordinator E-mail: drafke@cod.edu	(630) 942-2075
Rich Elliman E-mail: elliman@cod.edu	(630) 942-3447
Natalee Grigoletti E-mail: grigolet@cod.edu	
Jim Huggins E-mail: huggins@cod.edu	(630) 942-3275
Jane Murtaugh E-mail: murtaugh@cod.edu	(630) 942-2821
Nancy Payne E-mail: paynen@cod.edu	(630) 942-3401
Herschel "Sonny" Smith E-mail: smith@cod.edu	(630) 942-2952
Shannon Toler E-mail: tolers@cod.edu	(630) 942-2593