

# Management

## Certificates

### College of DuPage Requirements

**Certificates of 20 credit hours or more:** Students must earn the final 10 credits at College of DuPage.

**Certificates of less than 20 credit hours:** Students must earn one-half of the total required credit hours as the final applicable hours at College of DuPage.

### E-Commerce Certificate

**Total Required Credits:** 15

*Certificate Requirements:* 12

*Program Electives:* 3

**Code:** 4201

#### Certificate Requirements

Busin 1100 Introduction to Business .....3

**OR**

Manag 1100 Supervision.....3

**OR**

Marke 1100 Consumer Marketing .....3

Busin 1170 Electronic Business/Commerce.....3

Marke 1170 E-Marketing.....3

Marke 1175 Customer Relationship Management .....3

#### Program Electives

Select one of the courses below:

CIS 1300 Web Design Software.....3

CIS 1310 HTML and CSS.....3

Marke 1170 E-Marketing.....3

Marke 1171 Database Marketing.....3

### Management Certificate

**Total Required Credits:** 31

*Certificate Requirements:* 25

*Program Electives:* 6

**Code:** 4202

#### Certificate Requirements

Busin 1100 Introduction to Business .....3

Accou 1140 Financial Accounting .....4

Manag 2210 Principles of Management.....3

Manag 2220 Organizational Behavior.....3

Manag 2240 Human Resource Management .....3

Marke 2210 Principles of Marketing.....3

Buslw 2211 Business Law I.....3

CIS 1150 Introduction to Computer Information

Systems .....3

#### Program Electives

Select 6 credits from the courses listed below:

Busin 2200 Business Budgeting.....3

Busin 2255 International Business.....3

CIS 1221 Introduction to Spreadsheets .....3

Manag 1100 Supervision.....3

Manag 1161 Small Business Management .....3

Manag 2170 Project Management.....3

Manag 2215 Leadership .....3

Manag 2230 Purchasing .....3

Manag 2250 Operation/Production Management .....3

Manag 2260 International Management.....3

### Supervision Certificate

**Total Required Credits:** 12

**Code:** 4208

#### Certificate Requirements

Manag 1100 Supervision.....3

Manag 2220 Organizational Behavior.....3

Busin 1100 Introduction to Business .....3

CIS 1150 Introduction to Computer

Information Systems .....3

### Entrepreneurship Certificate

**Total Required Credits:** 12

*Certificate Requirements:* 6

*Program Electives:* 6

**Code:** 4210

#### Certificate Requirements

Busin 1161 Entrepreneurship .....3

Manag 1161 Small Business Management .....3

#### Program Electives

Select 6 credits from the following courses:

Accou 1110 Accounting Procedures .....4

Accou 1175 Microcomputer Accounting.....2

Buslw 2211 Business Law I.....3

Manag 1100 Supervision.....3

Marke 1100 Consumer Marketing .....3

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# Management Certificates

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## The Business Environment and Concepts Certificate

**Total Required Credits:** 18

*Certificate Requirements:* 12

*Program Electives:* 6

**Code:** 4213

The Business Environment and Concepts Certificate is designed for CPA Examination candidates who have a non-business baccalaureate degree.

### Certificate Requirements

Busin 1100	Introduction to Business .....	3
Busin 2210	Principles of Finance.....	3
Econo 2201	Macroeconomics and the Global Economy ..	3
Econo 2202	Microeconomics and the Global Economy...	3

### Certificate Electives

Select two of the following courses:

Busin 2200	Business Budgeting.....	3
Busin 2255	International Business.....	3
Busin 2260	International Finance.....	3
Manag 2210	Principles of Management.....	3
Manag 2220	Organizational Behavior.....	3
Marke 2210	Principles of Marketing.....	3
Philo 1114	Business Ethics.....	3

## Organizational Leadership Certificate

**Total Required Credits:** 12

**Code:** 4218

Manag 2210	Principles of Management.....	3
Manag 2215	Leadership .....	3
Manag 2220	Organizational Behavior.....	3
Manag 2240	Human Resource Management .....	3

## Advisers

If you are considering this program as an area of study, consult with a faculty adviser in this field.

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Program web site: [www.cod.edu/dept/business](http://www.cod.edu/dept/business)